

TELES



Micro Market Report

Condominiums

PROPERTIES

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WHAT IS A MICRO MARKET?

As the economy and real estate markets continue to change, the nuances between different areas and different neighborhoods are becoming **increasingly magnified**.

One neighborhood may show a **sales increase**, while another neighborhood just blocks away may be experiencing a dramatic drop in sales from the previous year.

While the **media publishes its statistics based on** national, state, and county trends, this distorts the public's perception of what could actually be happening in their own neighborhood. We at Teles Properties have observed that **our local micro markets are often behaving quite differently**.

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WHY SHOULD YOU CARE?

Our observations reveal that:

Neighboring markets may be performing very differently from each other and national averages.

In a tough lending environment, knowing specific market trends in the neighborhood you are considering is crucial for a successful transaction.

What is actually happening in your market is often different from what you might think or feel.

Don't mistake feelings for facts.

Whether you are considering a purchase or sale in the high end of the market or the entry level of the market, having **all of the facts** will help you make an informed decision.

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BEL AIR - HOLMBY HILLS

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,295,000	Total Sold Dollar Volume:	\$0
Average Selling Price:	\$647,500	Average Selling Price:	\$0
Average List Price:	\$674,000	Average List Price:	\$0
Average Sales Price / Average List Price:	96.1%	Average Sales Price / Average List Price:	0%
Median Price:	\$647,500	Median Price:	\$0
Average Days on Market:	92	Average Days on Market:	0
Number of Listings Sold:	2	Number of Listings Sold:	0
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	2	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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BEVERLY CENTER - MIRACLE MILE

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,378,000	Total Sold Dollar Volume:	\$0
Average Selling Price:	\$792,666	Average Selling Price:	\$0
Average List Price:	\$901,000	Average List Price:	\$0
Average Sales Price / Average List Price:	88.00%	Average Sales Price / Average List Price:	0%
Median Price:	\$588,000	Median Price:	\$0
Average Days on Market:	54	Average Days on Market:	0
Number of Listings Sold:	3	Number of Listings Sold:	0
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	2	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

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BEVERLY HILLS

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,912,000
Average Selling Price:	\$728,000
Average List Price:	\$709,475
Average Sales Price / Average List Price:	102.60%
Median Price:	\$715,000
Average Days on Market:	43
Number of Listings Sold:	4

DOM Number of Units	
1 - 30 Days:	2
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	0

Total Sold Dollar Volume:	\$13,964,000
Average Selling Price:	\$1,745,500
Average List Price:	\$1,794,750
Average Sales Price / Average List Price:	97.30%
Median Price:	\$1,677,500
Average Days on Market:	35
Number of Listings Sold:	8

DOM Number of Units	
1 - 30 Days:	4
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	2
Over 120 Days:	0

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BEVERLY HILLS P.O.

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$0	Total Sold Dollar Volume:	\$0
Average Selling Price:	\$0	Average Selling Price:	\$0
Average List Price:	\$0	Average List Price:	\$0
Average Sales Price / Average List Price:	0%	Average Sales Price / Average List Price:	0%
Median Price:	\$0	Median Price:	\$0
Average Days on Market:	0	Average Days on Market:	0
Number of Listings Sold:	0	Number of Listings Sold:	0
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

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BEVERLYWOOD

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$3,238,000
Average Selling Price:	\$539,666
Average List Price:	\$589,000
Average Sales Price / Average List Price:	91.60%
Median Price:	\$527,000
Average Days on Market:	100
Number of Listings Sold:	6

DOM Number of Units	
1 - 30 Days:	2
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	3

Total Sold Dollar Volume:	\$1,745,000
Average Selling Price:	\$581,666
Average List Price:	\$604,333
Average Sales Price / Average List Price:	96.20%
Median Price:	\$545,000
Average Days on Market:	40
Number of Listings Sold:	3

DOM Number of Units	
1 - 30 Days:	2
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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BRENTWOOD

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$5,448,000
Average Selling Price:	\$778,285
Average List Price:	\$807,285
Average Sales Price / Average List Price:	96.40%
Median Price:	\$660,000
Average Days on Market:	105
Number of Listings Sold:	7

DOM Number of Units	
1 - 30 Days:	3
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	2

Total Sold Dollar Volume:	\$10,233,500
Average Selling Price:	\$852,791
Average List Price:	\$901,500
Average Sales Price / Average List Price:	94.60%
Median Price:	\$768,500
Average Days on Market:	71
Number of Listings Sold:	12

DOM Number of Units	
1 - 30 Days:	4
31 - 60 Days:	3
61 - 90 Days:	1
91 - 120 Days:	1
Over 120 Days:	3

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CHEVIOT HILLS - RANCHO PARK

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$0	Total Sold Dollar Volume:	\$0
Average Selling Price:	\$0	Average Selling Price:	\$0
Average List Price:	\$0	Average List Price:	\$0
Average Sales Price / Average List Price:	0%	Average Sales Price / Average List Price:	0%
Median Price:	\$0	Median Price:	\$0
Average Days on Market:	0	Average Days on Market:	0
Number of Listings Sold:	0	Number of Listings Sold:	0
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

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CULVER CITY

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$4,577,000
Average Selling Price:	\$326,928
Average List Price:	\$346,971
Average Sales Price / Average List Price:	94.20%
Median Price:	\$338,000
Average Days on Market:	88
Number of Listings Sold:	14

DOM Number of Units	
1 - 30 Days:	2
31 - 60 Days:	2
61 - 90 Days:	4
91 - 120 Days:	3
Over 120 Days:	3

Total Sold Dollar Volume:	\$3,181,570
Average Selling Price:	\$397,696
Average List Price:	\$399,725
Average Sales Price / Average List Price:	99.50%
Median Price:	\$383,385
Average Days on Market:	56
Number of Listings Sold:	8

DOM Number of Units	
1 - 30 Days:	3
31 - 60 Days:	2
61 - 90 Days:	1
91 - 120 Days:	1
Over 120 Days:	1

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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HANCOCK PARK - WILSHIRE

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,710,000	Total Sold Dollar Volume:	\$4,254,000
Average Selling Price:	\$427,500	Average Selling Price:	\$531,750
Average List Price:	\$434,450	Average List Price:	\$570,575
Average Sales Price / Average List Price:	98.40%	Average Sales Price / Average List Price:	93.20%
Median Price:	\$395,000	Median Price:	\$516,,500
Average Days on Market:	60	Average Days on Market:	125
Number of Listings Sold:	4	Number of Listings Sold:	8
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	1
31 - 60 Days:	1	31 - 60 Days:	1
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	2	91 - 120 Days:	2
Over 120 Days:	4	Over 120 Days:	4

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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HOLLYWOOD

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$665,000	Total Sold Dollar Volume:	\$1,128,000
Average Selling Price:	\$665,000	Average Selling Price:	\$376,000
Average List Price:	\$729,000	Average List Price:	\$385,000
Average Sales Price / Average List Price:	91.20%	Average Sales Price / Average List Price:	97.70%
Median Price:	\$665,000	Median Price:	\$410,000
Average Days on Market:	18	Average Days on Market:	94
Number of Listings Sold:	1	Number of Listings Sold:	3
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	1
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	2

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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HOLLYWOOD HILLS EAST

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$522,000	Total Sold Dollar Volume:	\$780,000
Average Selling Price:	\$552,000	Average Selling Price:	\$390,000
Average List Price:	\$575,000	Average List Price:	\$410,750
Average Sales Price / Average List Price:	96.00%	Average Sales Price / Average List Price:	94.90%
Median Price:	\$552,000	Median Price:	\$390,000
Average Days on Market:	8	Average Days on Market:	158
Number of Listings Sold:	1	Number of Listings Sold:	2
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	2

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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LOS FELIZ

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$451,900
Average Selling Price:	\$451,900
Average List Price:	\$449,900
Average Sales Price / Average List Price:	100.40%
Median Price:	\$451,900
Average Days on Market:	7
Number of Listings Sold:	1

DOM Number of Units	
1 - 30 Days:	1
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	0

Total Sold Dollar Volume:	\$0
Average Selling Price:	\$0
Average List Price:	\$0
Average Sales Price / Average List Price:	0%
Median Price:	\$0
Average Days on Market:	0
Number of Listings Sold:	0

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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MALIBU

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,050,000
Average Selling Price:	\$1,050,000
Average List Price:	\$1,150,000
Average Sales Price / Average List Price:	91.30%
Median Price:	\$1,050,000
Average Days on Market:	284
Number of Listings Sold:	1

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	1

Total Sold Dollar Volume:	\$1,385,000
Average Selling Price:	\$1,385,000
Average List Price:	\$1,495,000
Average Sales Price / Average List Price:	92.60%
Median Price:	\$1,385,000
Average Days on Market:	172
Number of Listings Sold:	1

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	1

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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MALIBU BEACH

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$0	Total Sold Dollar Volume:	\$1,435,000
Average Selling Price:	\$0	Average Selling Price:	\$1,435,000
Average List Price:	\$0	Average List Price:	\$1,499,000
Average Sales Price / Average List Price:	0%	Average Sales Price / Average List Price:	95.70%
Median Price:	\$0	Median Price:	\$1,435,000
Average Days on Market:	0	Average Days on Market:	322
Number of Listings Sold:	0	Number of Listings Sold:	1
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	1

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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MARINA DEL REY

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$12,595,300
Average Selling Price:	\$699,738
Average List Price:	\$769,752
Average Sales Price / Average List Price:	90.90%
Median Price:	\$566,500
Average Days on Market:	71
Number of Listings Sold:	18

DOM Number of Units	
1 - 30 Days:	5
31 - 60 Days:	3
61 - 90 Days:	4
91 - 120 Days:	3
Over 120 Days:	3

Total Sold Dollar Volume:	\$10,963,000
Average Selling Price:	\$996,636
Average List Price:	\$1,046,635
Average Sales Price / Average List Price:	95.20%
Median Price:	\$700,000
Average Days on Market:	154
Number of Listings Sold:	11

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	8

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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MID LOS ANGELES

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$340,000	Total Sold Dollar Volume:	\$0
Average Selling Price:	\$340,000	Average Selling Price:	\$0
Average List Price:	\$439,000	Average List Price:	\$0
Average Sales Price / Average List Price:	77.40%	Average Sales Price / Average List Price:	0%
Median Price:	\$340,000	Median Price:	\$0
Average Days on Market:	136	Average Days on Market:	0
Number of Listings Sold:	1	Number of Listings Sold:	0
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	0
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	1	Over 120 Days:	0

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MID WILSHIRE

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,341,000
Average Selling Price:	\$334,428
Average List Price:	\$363,878
Average Sales Price / Average List Price:	91.90%
Median Price:	\$330,000
Average Days on Market:	93
Number of Listings Sold:	7

DOM Number of Units	
1 - 30 Days:	1
31 - 60 Days:	0
61 - 90 Days:	3
91 - 120 Days:	0
Over 120 Days:	2

Total Sold Dollar Volume:	\$753,800
Average Selling Price:	\$376,900
Average List Price:	\$384,350
Average Sales Price / Average List Price:	98.10%
Median Price:	\$376,900
Average Days on Market:	71
Number of Listings Sold:	2

DOM Number of Units	
1 - 30 Days:	1
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	1

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NORTH HOLLYWOOD

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,327,390	Total Sold Dollar Volume:	\$851,000
Average Selling Price:	\$265,478	Average Selling Price:	\$283,666
Average List Price:	\$279,918	Average List Price:	\$350,966
Average Sales Price / Average List Price:	94.80%	Average Sales Price / Average List Price:	80.80%
Median Price:	\$224,500	Median Price:	\$306,000
Average Days on Market:	99	Average Days on Market:	123
Number of Listings Sold:	5	Number of Listings Sold:	3
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	1
31 - 60 Days:	1	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	2	91 - 120 Days:	0
Over 120 Days:	1	Over 120 Days:	2

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PACIFIC PALISADES

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,140,000
Average Selling Price:	\$713,333
Average List Price:	\$735,666
Average Sales Price / Average List Price:	97.00.%
Median Price:	\$700,000
Average Days on Market:	115
Number of Listings Sold:	3

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	2

Total Sold Dollar Volume:	\$3,665,000
Average Selling Price:	\$733,000
Average List Price:	\$754,800
Average Sales Price / Average List Price:	97.10%
Median Price:	\$725,000
Average Days on Market:	44
Number of Listings Sold:	5

DOM Number of Units	
1 - 30 Days:	2
31 - 60 Days:	1
61 - 90 Days:	2
91 - 120 Days:	0
Over 120 Days:	0

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PALMS - MAR VISTA

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,308,550	Total Sold Dollar Volume:	\$8,181,280
Average Selling Price:	\$461,710	Average Selling Price:	\$454,515
Average List Price:	\$483,200	Average List Price:	\$463,111
Average Sales Price / Average List Price:	95.60%	Average Sales Price / Average List Price:	98.10%
Median Price:	\$492,000	Median Price:	\$419,000
Average Days on Market:	45	Average Days on Market:	66
Number of Listings Sold:	5	Number of Listings Sold:	18
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	2	1 - 30 Days:	2
31 - 60 Days:	1	31 - 60 Days:	7
61 - 90 Days:	2	61 - 90 Days:	6
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	3

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PLAYA DEL REY

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,677,500
Average Selling Price:	\$419,375
Average List Price:	\$444,975
Average Sales Price / Average List Price:	94.20%
Median Price:	\$411,250
Average Days on Market:	82
Number of Listings Sold:	4

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	2
Over 120 Days:	1

Total Sold Dollar Volume:	\$2,440,800
Average Selling Price:	\$488,160
Average List Price:	\$501,559
Average Sales Price / Average List Price:	97.30%
Median Price:	\$512,800
Average Days on Market:	94
Number of Listings Sold:	5

DOM Number of Units	
1 - 30 Days:	1
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	2

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PLAYA VISTA

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,712,500	Total Sold Dollar Volume:	\$2,461,000
Average Selling Price:	\$570,000	Average Selling Price:	\$615,250
Average List Price:	\$595,966	Average List Price:	\$621,750
Average Sales Price / Average List Price:	95.80%	Average Sales Price / Average List Price:	99.00%
Median Price:	\$562,500	Median Price:	\$643,000
Average Days on Market:	68	Average Days on Market:	91
Number of Listings Sold:	3	Number of Listings Sold:	4
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	1
31 - 60 Days:	0	31 - 60 Days:	1
61 - 90 Days:	1	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	1
Over 120 Days:	1	Over 120 Days:	1

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SANTA MONICA

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$18,343,500
Average Selling Price:	\$764,312
Average List Price:	\$787,233
Average Sales Price / Average List Price:	97.10%
Median Price:	\$611,250
Average Days on Market:	50
Number of Listings Sold:	24

DOM Number of Units	
1 - 30 Days:	14
31 - 60 Days:	2
61 - 90 Days:	1
91 - 120 Days:	5
Over 120 Days:	2

Total Sold Dollar Volume:	\$12,104,250
Average Selling Price:	\$756,515
Average List Price:	\$800,618
Average Sales Price / Average List Price:	94.50%
Median Price:	\$697,500
Average Days on Market:	97
Number of Listings Sold:	16

DOM Number of Units	
1 - 30 Days:	6
31 - 60 Days:	1
61 - 90 Days:	0
91 - 120 Days:	2
Over 120 Days:	7

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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SHERMAN OAKS

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$2,186,000	Total Sold Dollar Volume:	\$3,139,000
Average Selling Price:	\$437,200	Average Selling Price:	\$448,428
Average List Price:	\$443,600	Average List Price:	\$468,571
Average Sales Price / Average List Price:	98.60%	Average Sales Price / Average List Price:	95.70%
Median Price:	\$427,000	Median Price:	\$450,000
Average Days on Market:	65	Average Days on Market:	73
Number of Listings Sold:	5	Number of Listings Sold:	7
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	2	1 - 30 Days:	3
31 - 60 Days:	1	31 - 60 Days:	1
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	1	91 - 120 Days:	1
Over 120 Days:	1	Over 120 Days:	2

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SILVER LAKE - ECHO PARK

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$1,234,000	Total Sold Dollar Volume:	\$540,000
Average Selling Price:	\$617,000	Average Selling Price:	\$540,000
Average List Price:	\$619,000	Average List Price:	\$545,000
Average Sales Price / Average List Price:	99.70%	Average Sales Price / Average List Price:	99.10%
Median Price:	\$617,000	Median Price:	\$540,000
Average Days on Market:	30	Average Days on Market:	30
Number of Listings Sold:	2	Number of Listings Sold:	1
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	1
31 - 60 Days:	1	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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STUDIO CITY

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$0	Total Sold Dollar Volume:	\$4,021,500
Average Selling Price:	\$0	Average Selling Price:	\$574,500
Average List Price:	\$0	Average List Price:	\$596,685
Average Sales Price / Average List Price:	0%	Average Sales Price / Average List Price:	96.30%
Median Price:	\$0	Median Price:	\$515,000
Average Days on Market:	0	Average Days on Market:	139
Number of Listings Sold:	0	Number of Listings Sold:	7
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	2
31 - 60 Days:	0	31 - 60 Days:	0
61 - 90 Days:	0	61 - 90 Days:	1
91 - 120 Days:	0	91 - 120 Days:	2
Over 120 Days:	0	Over 120 Days:	2

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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SUNSET STRIP - HOLLYWOOD HILLS WEST

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$580,000	Total Sold Dollar Volume:	\$3,404,900
Average Selling Price:	\$580,000	Average Selling Price:	\$680,980
Average List Price:	\$619,000	Average List Price:	\$711,050
Average Sales Price / Average List Price:	93.70%	Average Sales Price / Average List Price:	95.80%
Median Price:	\$580,000	Median Price:	\$560,000
Average Days on Market:	33	Average Days on Market:	35
Number of Listings Sold:	1	Number of Listings Sold:	5
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	2
31 - 60 Days:	1	31 - 60 Days:	3
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	0
Over 120 Days:	0	Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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VENICE

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$975,000
Average Selling Price:	\$975,000
Average List Price:	\$1,050,000
Average Sales Price / Average List Price:	92.90%
Median Price:	\$975,000
Average Days on Market:	15
Number of Listings Sold:	1

DOM Number of Units	
1 - 30 Days:	1
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	0

Total Sold Dollar Volume:	\$0
Average Selling Price:	\$0
Average List Price:	\$0
Average Sales Price / Average List Price:	0%
Median Price:	\$0
Average Days on Market:	0
Number of Listings Sold:	0

DOM Number of Units	
1 - 30 Days:	0
31 - 60 Days:	0
61 - 90 Days:	0
91 - 120 Days:	0
Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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WEST HOLLYWOOD

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$9,238,000
Average Selling Price:	\$543,411
Average List Price:	\$611,817
Average Sales Price / Average List Price:	88.80%
Median Price:	\$520,000
Average Days on Market:	131
Number of Listings Sold:	17

DOM Number of Units	
1 - 30 Days:	5
31 - 60 Days:	2
61 - 90 Days:	0
91 - 120 Days:	1
Over 120 Days:	9

Total Sold Dollar Volume:	\$16,079,000
Average Selling Price:	\$643,160
Average List Price:	\$672,032
Average Sales Price / Average List Price:	95.70%
Median Price:	\$615,000
Average Days on Market:	71
Number of Listings Sold:	25

DOM Number of Units	
1 - 30 Days:	9
31 - 60 Days:	2
61 - 90 Days:	4
91 - 120 Days:	5
Over 120 Days:	5

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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WEST LOS ANGELES

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$3,327,000	Total Sold Dollar Volume:	\$8,539,000
Average Selling Price:	\$665,400	Average Selling Price:	\$609,928
Average List Price:	\$680,400	Average List Price:	\$652,778
Average Sales Price / Average List Price:	97.80%	Average Sales Price / Average List Price:	93.40%
Median Price:	\$675,000	Median Price:	\$602,500
Average Days on Market:	144	Average Days on Market:	143
Number of Listings Sold:	5	Number of Listings Sold:	14
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	1	1 - 30 Days:	2
31 - 60 Days:	1	31 - 60 Days:	2
61 - 90 Days:	0	61 - 90 Days:	0
91 - 120 Days:	0	91 - 120 Days:	2
Over 120 Days:	3	Over 120 Days:	8

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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WESTCHESTER

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$470,000	Total Sold Dollar Volume:	\$1,277,000
Average Selling Price:	\$470,000	Average Selling Price:	\$319,250
Average List Price:	\$536,000	Average List Price:	\$330,475
Average Sales Price / Average List Price:	87.70%	Average Sales Price / Average List Price:	96.60%
Median Price:	\$470,000	Median Price:	\$294,500
Average Days on Market:	31	Average Days on Market:	58
Number of Listings Sold:	1	Number of Listings Sold:	4
DOM Number of Units		DOM Number of Units	
1 - 30 Days:	0	1 - 30 Days:	1
31 - 60 Days:	1	31 - 60 Days:	1
61 - 90 Days:	0	61 - 90 Days:	1
91 - 120 Days:	0	91 - 120 Days:	1
Over 120 Days:	0	Over 120 Days:	0

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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WESTWOOD - CENTURY CITY

March 2009

vs

March 2008

Total Sold Dollar Volume:	\$13,629,000
Average Selling Price:	\$717,315
Average List Price:	\$759,468
Average Sales Price / Average List Price:	94.40%
Median Price:	\$577,000
Average Days on Market:	81
Number of Listings Sold:	19

DOM Number of Units	
1 - 30 Days:	5
31 - 60 Days:	4
61 - 90 Days:	3
91 - 120 Days:	1
Over 120 Days:	6

Total Sold Dollar Volume:	\$20,028,200
Average Selling Price:	\$801,128
Average List Price:	\$832,011
Average Sales Price / Average List Price:	96.30%
Median Price:	\$639,000
Average Days on Market:	110
Number of Listings Sold:	25

DOM Number of Units	
1 - 30 Days:	4
31 - 60 Days:	3
61 - 90 Days:	5
91 - 120 Days:	3
Over 120 Days:	10

*information obtained from The MLS. MLS statistics are subject to change due to individual real estate company reporting disciplines.

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