

TOP AGENT MAGAZINE

Art and Kristina Korvel: Great Expectations

If there is one observation that seems to unite all of those who have had the pleasure of working with Art and Kristina Korvel, it is the fact that the dynamic real estate team's sheer dedication, professionalism and expertise have surpassed even the highest of expectations. Their impressive performance earned them an invitation to join the prestigious real estate boutique, Teles Properties, and armed with cutting edge technology and unmatched marketing muscle, their business has grown. They elevate the profession by bringing back the values of trust and integrity that are often missing in today's real estate market place - and they do it all while maintaining an unstoppable positive energy that gets results.

Heather and Kevin Sheridan came to Art and Kristina after a frustrating two years filled with "a lot of talk and little results" from prior agents they had dealt with. A mere two weeks later, the Sheridans' home was sold. "It wasn't luck," share Heather and Kevin. "It was great strategy on Art and Kristina's part."

The Korvels are anything but complacent and they recognize that taking a listing involves more than placing it on the MLS and hoping for the best. "We are very proactive. Hoping for things is not enough, we go out and make it happen," say Art and Kristina. "When the market gets tough, we view it as a very exciting time with many opportunities for our clients and we work hard to help our clients achieve their goals. From creative ways of negotiating to problem solving, we love the challenge real estate presents to us."

Veteran real estate professional Holly Krupnick marvels at the couple's professionalism, "I have been selling real estate for twenty-nine years and have rarely dealt with an agent in a difficult sale that was always kind to me and willing to work out solutions. Art 'kept his cool' and worked through the endless problems in a professional and efficient manner."

Originally born in Lithuania, Art and Kristina's unique international perspective has served them well in their

chosen profession. Kristina earned her degree in Music Science and History while Art earned a Master's in Political Economics. After immigrating to the States in the 1980's, Art flexed his financial muscles while working for investment firms such as Merrill Lynch in Beverly Hills. He had always been intrigued by real estate and encouraged everyone he knew to pursue a career in the industry. After he suggested that Kristina acquire her license, she encouraged him to do the same and one of the most dynamic and driven real estate teams was born.

When it comes to support and guidance through one of the most important investment anyone can make, Art and Kristina are their clients' best cheerleaders. Monte Overstreet says of the Korvels, "They are very charming people, honest, responsible and dependable - I have done several transactions with them and look

forward to many more in the future!"



Exceeding their clients' greatest expectations is what the Korvels do best. "We always tell our clients that it isn't about us, it is about them," say the Korvels. "It is their agenda and their goals that we help make a reality."

Art & Kristina Korvel

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